## R. J. REYNOLDS TOBACCO COMPANY **PROMOTION MEMO**

Date:

4/29/98

To:

Ron Zelesnick, Foodarama Supermarkets

Sue DeBella, Village Supermarkets

Guy Nolan, Shop Rite Supermarkets

Guy Carruba, Glass Shop Rite

Tony Ferrari, Inserra Shop Rite

Bob Corley, Ronetco Shop Rite

From:

Nick Kuruc

Subject: May-June Price Plus Program

Attached is a copy of a Price Plus Announcement that will be mailed to cigarette order clerks in all Shop Rite Stores the week of May 11. As you can see this promotion features \$2.50 off on all styles of WINSTON, DORAL and WORTH during the period May 24-June 20, plus a bonus program on WORTH through July 18.

Any assistance you can render relative to ensuring that stores place Price Plus tags and make and place signage would be greatly appreciated.

Thanks for your help!

Nick Kuruc

## WINSTON



DORAL

WORTH

## May-June Price Plus Announcement

Winston \$2.50 off per carton

Doral \$2.50 off per carton

Worth \$2.50 off per carton

## May 24-June 20

- Bonus dates for WORTH...May 24-July 18
- Order extra product
- Have your store "sign maker" make signs to announce this great deal to your customers.